#### Rayat Shikshan Sanstha's

# Dr. Babasaheb Ambedkar College, Aundh, Pune-67.

## Department of Bachelor of Vocational (Retail Marketing and Management)

#### Vision:

"To impart quality education to develop appropriate Vocational employability skills in the students so as to Make them competent and get to provide themselves self-employment"

#### Mission:

"To provide adequate basic understanding about Retail Management and Specific skill sets among the candidates to educate educationally, socially and economically backward people and bring about a positive change among them to serve the nation."

### **Goals of the Department:**

- To give students hands on training with projects to make them Industry ready.
- To active participation in education, research and extension activities.
- To create Ideal citizens in all respects.
- To develop the overall personality of students.

## **Faculty Profile:**

	Sr. No.	Faculty Name	Designation	Qualification	Experience
Ī	1	Prof. Pratiksha Shinde	HoD and Assistant	M.B.A.	10 Years
			Professor		
	2	Prof. Shekhar D. Gunjal	Assistant Professor (CHB)	M. Com., SET,	6 months

#### **Add on Courses:**

Sr. No.	Name of the Course	Class	Duration	Name of the Course Co- ordinator	Recognised By
1	Certificate Course in Entrepreneurship Development	F. Y. B. Voc.	3 months	Prof. Pratiksha Shinde	University
2	Certificate Course in Entrepreneurship Development II	S. Y. B. Voc.	3 months	Prof. Pratiksha Shinde	of Pune and Rayat Shikshan Sanstha
3	Certificate Course in German Language	T. Y. B. Voc.	3 months	Prof. Pratiksha Shinde	

## **Campus Events Organised by the Department:**

- Online Lecture on German Language
- Organised Exhibition of Short term course
- Arranged Roll Play activities in all subjects
- Students Internship Project

#### **Activities:**

- Expert Lectures
- Online Seminars
- Departmental Library
- Counselling Cell
- Group Discussion
- Roll Play Activities

## **Co – Curricular Activities:**

- Quiz
- Field Visit
- Exhibition

#### **Extension and Other Activities:**

Sports

- Cultural Programme
- Celebration of Various Days
- Blood Donation Camp

#### **Future Plans:**

- Extension and enrichment of Library
- Increase in number of major/ minor research project
- Arrangement of more campus interviews
- To have internship as well as academic excellence
- Promotion of research
- Organisation of National and International Seminars and Conference

**B. Voc. (Retail Marketing and Management)** 

## **Programme Outcomes (POs)**

Name of the	Program Outcomes
Program	
Bachelor of Vocational (Retail	After successfully completing B. Voc. (Retail Marketing and Management) Programme students will be able to: Program Outcomes (PO's) Retail Marketing and Management <b>PO1: Technical knowledge:</b> use various tools for economic analysis and apply
Marketing and	knowledge of the Micro and Macro approach for the personal benefit and for the benefit of
Management)	national and the global economy.
	PO2: Problem analysis: recognize formulate and study the problems of various sectors
	of the Indian retail management, regional as well as global retail industry with the help of
	the marketing and management ways of thinking, theories, concepts and laws
	PO3: Design/development of solutions: Design policies and solutions for the retail sector
	problems of India and the global at large.
	PO4: Modern tool usage: Create, select, and apply appropriate techniques, resources, and
	modern IT tools for marketing and management analysis
	PO5: The student and society: Apply the knowledge of Retail Marketing and
	Management concepts, laws and theories, for a better Retail Marketing and Management
	environment for the society at large.
	PO6: Environment and sustainability: develop an economic way of thinking leading to
	the economic growth, protecting environment with sustainable development in retail
	marketing sector
	<b>PO7 : Ethics:</b> inculcate ethical values in the business and the government sector and define
	responsibilities and norms in the business environment and the policies of the government
	in the context of the welfare of the society
	PO8: Individual and team work: work efficiently as an individual, and as a part or leader
	of a team, having interdisciplinary approach through the study of Retail Marketing and
	Managements.
	<b>PO9</b> : Communication: Communicate effectively on the activities with the community and
	the society through the acquiring knowledge of the national and the global retail industry.
	PO10: Project management and finance: apply knowledge of the retail management,
	functioning of various sectors of the Retail Marketing and Management as an individual
	on various private and government projects and devise sources of finance.
	POS11: Life-long learning: understand the nature of any discipline as a continuous
	process of development and welfare of the human being

#### **B. Voc. (Retail Marketing and Management)**

#### **PSO**

## **Program Specific Outcomes**

- a. To provide adequate basic understanding about Retail Management and specific skill sets among the candidates.
- b. To train the candidate in communication skills effectively
- c. To prepare students with special labs in specific in Retail Marketing and Management and with suitable training from Industry
- d. To support students with hands on training with projects to make them Industry ready.
- e. To develop appropriate Vocational employability skills in the students so as to make them competent and get or provide themselves self employment